

Melville Douglas STANLIB High Alpha Fund

Minimum Disclosure Document as at 31 March 2018

Investment Objectives

The High Alpha Fund is a high-conviction, actively managed, South African listed securities fund. The fund comprises a concentrated portfolio of high quality, superior South African listed businesses hand-picked on fundamental principles. The objectives of this fund are to generate capital growth over the long term, with income generation as a secondary objective. Performance is further enhanced by exploiting short-term market pricing anomalies.

Investment Philosophy

At the heart of the Melville Douglas's investment philosophy is the preservation of the capital entrusted to us while delivering superior risk adjusted investment returns. We achieve this by focusing on our proprietary investment philosophy and process, which hinge on achieving balance, focusing on the long term, and basing our investment decisions primarily on fundamental research. In all our investments we strive to achieve balance between investment returns and the risk associated with those returns, between capital growth and cash generation, and a balance between compound and cyclical price performers.

Portfolio Facts

Portfolio Size	R79.87 million
Sector Classification	South African - Equity - General
Income Distribution	Net revenue is declared on a daily basis and distributed annually.
Income Declaration	31 December
Benchmark	FTSE/JSE All Share Index

	Class A	Class B1
Launch Date	28 February 2011	01 July 2015

Minimum Investment	Class A	Class B1
Lump Sum	R 10 000	R 10 000
Debit Order Per Month	R 1000	R 1000

* Please refer to page 2 under "Statutory Disclosure and General Terms & Conditions"

	Class A	Class B1
ISIN NO.	ZAE000154340	ZAE000207155
JSE Code	MDHFA	MDSB1
Total Expense Ratio	2.57%	1.42%
Maximum Portfolio Charges		
Upfront Charge: Manager	0.00%	0.00%
Upfront Charge: Intermediary	0.00% - 3.00%	0.00% - 3.00%
Total Service Charge	1.50%	1.20%
Service Charge Intermediary Portion	0.50%	0.00%

Portfolio charges above are quoted exclusive of VAT

Cumulative Performance Since Inception



Sector Allocation



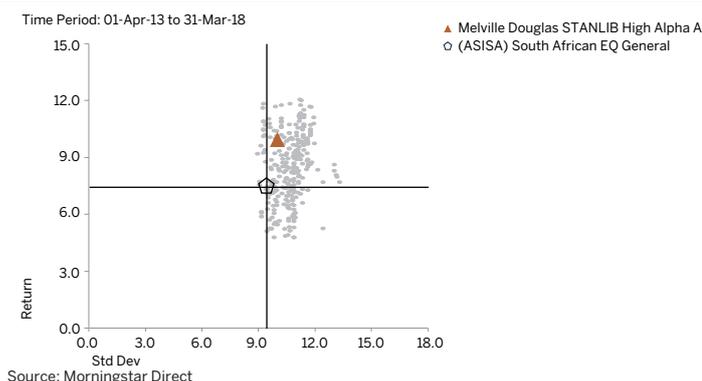
Performance (%)

	1 year	3 years	5 years	10 years	Since Inception
Class A	7.14	2.77	10.00		12.96
Class B1	7.50	N/A	N/A		N/A
Sector	4.46	2.32	7.90		9.46
Benchmark	9.60	5.05	10.02		11.40
Rank (Class A)	46/157	55/124	9/96		5/75
Lowest Return Over 12 rolling months					-6.88
Highest Return Over 12 rolling months					31.08

Top Holdings (%)

Naspers Limited	9.71%
Standard Chartered South Africa Account	8.36%
Billiton Plc	6.61%
Standard Bank	6.01%
British American Tobacco Plc	5.95%
First Rand Limited	4.66%
Old Mutual Plc	4.44%
Santam Ltd	4.38%
Anglo American Plc	4.05%
Mondi Plc	3.15%

Risk Reward



Portfolio Risk and Term

Conservative	Moderate	Aggressive
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Income Distribution

Fund Class	Paid in the last 12 months	Paid during 2017	2017 payments as a % of year end price
Class A	2.83 cpu	2.83cpu	1.19%
Class B1	3.27 cpu	3.27 cpu	1.37%

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Franchise

Since 1983 Melville Douglas has been delivering superior investment returns across a number of asset classes. As a global boutique investment management company within the Standard Bank Group, we are uniquely positioned to offer domestic and offshore investment solutions. What truly sets Melville Douglas apart is our experienced investment team and our approach to investing – driven by balance, a long-term view and a commitment to fundamental research – which informs our investment decisions across the board.

Total Expense Ratio, Transaction Costs & Total Investment Charge

Total Expense Ratio (TER): This shows the charges, levies and fees relating to the management of the portfolio and is expressed as a percentage of the average net asset value of the portfolio, calculated over a rolling three years (where applicable and annualised to the most recently completed quarter). A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs.

Transaction Costs (TC): The percentage of the value of the fund as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER.

Total Investment Charges (TIC): The percentage of the value of the Fund incurred as costs, relating to the investment of the Fund. As fund returns are reported after deducting all fees and expenses, these costs (the TER & TC) should not be deducted from the fund returns. It is the sum of the TC & TER.

TER and Transaction Costs Breakdown

Fund Class	12 month TER	36 month TER	36 month TC	36 month TIC
Class A	1.77	2.57	0.23	2.80
Class B1	1.43	1.42	0.23	1.65

TER + TC = TIC

Where a transaction cost is not readily available, a reasonable best estimate has been used. Estimated transaction costs may include bond, money market and fx costs (where applicable)

Portfolio Manager

Michael Laws

Michael is the Managing Director of Melville Douglas. He has been involved in investment since 1998. He holds a BCom and is a Chartered Financial Analyst.

Greg Wood

Greg has been a research analyst and portfolio manager at Melville Douglas since 2006. Greg holds a Business Science Degree from Rhodes University and is a Chartered Financial Analyst.

Fund Features

The fund is a pure equity portfolio, with the objective of delivering returns in excess of the FTSE/JSE All Share over time.

Risk

General market risks such as:

- » Unfavourable market movements
- » Volatility
- » Economic and political risk
- » Company Risk.

Where foreign securities are included in the portfolio there may be additional risks, such as potential constraints on liquidity and the repatriation of funds, macroeconomic risks, political risks, tax risks, interest rate risk, settlement risks, and potential limitations on the availability of market information.

Statutory Disclosure and General terms & Conditions

Collective Investment Schemes in Securities (CIS) are generally medium to long term investments. The value of participatory interests may go down as well as up and past performance is not necessarily a guide to the future. An investment in the participations of a CIS in securities is not the same as a deposit with a banking institution. CIS are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from STANLIB Collective Investments (Rf) Pty Ltd (the Manager).

Commission and incentives may be paid and if so, would be included in the overall costs. Forward pricing is used. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Liberty is a full member of the Association for Savings and Investments of South Africa. The Manager is a member of the Liberty Group of Companies. The Manager carries full responsibility for this third party portfolio. This portfolio is valued on a daily basis at 15h00*. Investments and repurchases will receive the price of the same day if received prior to 15h00.

The Total Expense Ratio (TER) of a portfolio is a measure of the portfolio's assets that were relinquished as operating costs expressed as a percentage of the daily average value of the portfolio calculated over a period of usually a financial year. Typical expenses which are deducted from a portfolio include service charges, taxes, trustee fees and audit fees.

Additional information about this product, including brochures, application forms and annual or quarterly reports, can be obtained from the Manager, free of charge, and from the website: www.stanlib.com. The prices of unit trust funds are calculated and published on each working day. These prices are available on the Manager's website and in the South African printed news media.

The performance is calculated for the portfolio, as well as that the individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax.

The manager does not provide any guarantee either with respect to the capital or the return of a portfolio.

*Prior to 8 August 2016, this portfolio was valued on a daily basis at 15h30.

Contact Details

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Compliance No:

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Quarterly Comment

After a strong year in 2017, the first quarter of 2018 was disappointing for equity investors, especially locally given the significant improvement in the political arena and the fact that SA managed to avoid another credit rating downgrade. Equity markets globally were weak, and the JSE was no exception. The JSE was down 6% for the quarter, slightly worse than global equity which was down 5% in rand terms. SA's industrials were affected by the sharp fall in the price of Naspers (down 16% for the quarter) as its main underlying investment, Chinese IT company Tencent, tracked global IT shares lower. For the quarter, the fund outperformed the benchmark by 1%, driven by active positions in Adapt IT, Santam, Hudaco and City Lodge. The large underweight position relative to the all share in Naspers also contributed to the relative performance. On the negative side, the relative positioning in Ascendis, Nepi Rockcastle and British American Tobacco hurt the performance.

The global volatility that began in January has not abated, and markets have not been able to recover January highs. Underlying economic fundamentals and corporate earnings remain robust but new risks have emerged. It was predictably the case that 2018 would prove more volatile than 2017 as the tension between rising inflation and easy monetary policy started to bite. In addition, markets now have additional pressures to deal with in the form of trade and tariff fights and geopolitical issues. History does not suggest that a tariff approach to trade issues has beneficial outcomes. For now, the economic impacts of the currently published US-China trade measures will be mild, but it remains to be seen whether the argument develops into something worse. Since the US has a vested interest in China's success (US companies benefit enormously from access to China's domestic markets – GM sells more cars in China than in the US, for example) we expect common sense to prevail, but the political dimension of the current disputes may push politicians into implementing economically damaging measures. The headwinds facing equity markets are stronger than they were, and so we expect volatility to remain elevated. In SA, fortunately, there has been plenty of good news, including an interest rate cut. President Ramaphosa has moved swiftly to show commitment to improved governance (a significant cabinet reshuffle and board changes at state owned companies), and fiscal sustainability (the budget was a vast improvement and included a challenging increase in the rate of VAT). The changes were favourably noted by Moody's, which completed its sovereign credit rating review by improving the outlook. Its assessment of the risks noted specifically land reform and the redrafting of the Mining Charter. For investors, a much-improved outlook domestically is balanced with a less certain global backdrop. Valuation and robust business models remain the key.